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July 20, 2006

Mary Jo Kunkle, Executive Secretary
Michigan Public Service Commission
6545 Mercantile Way
P.O. Box 31221
Lansing, MI 48990-7504

RE:

BCR NETWORK SERVICES, INC. D/B/A THE DATA WAREHOUSE
MPSC Case No. U-14877

Dear Ms. Kunkle:

Enclosed for filing, please find the 2nd amended Application and Testimony as requested by Commission staff. The Exhibits were previously filed electronically and confidentially under seal when applicable.

Thank you for your assistance.

Sincerely,

Richard C. Gould
Attorney for BCR Network Services, Inc.

RCG/tms

**STATE OF MICHIGAN
BEFORE THE MICHIGAN PUBLIC SERVICE COMMISSION**

In the Matter of the Application of	}	
	}	
BCR Network Services, Inc.	}	
d/b/a The Data Warehouse	}	
	}	Case No. U-14877
For a temporary and permanent	}	
license to provide Basic Local	}	
Exchange Service in the Lower	}	
Peninsula of the State of Michigan	}	
in the Zone and Exchange areas	}	
where AT&T Michigan, Verizon	}	
North Inc., and Verizon North	}	
Systems are the incumbent carriers	}	

**AMENDED APPLICATION OF BCR NETWORK SERVICES, INC.
D/B/A THE DATA WAREHOUSE**

BCR NETWORK SERVICES, INC. D/B/A THE DATA WAREHOUSE (“BCR”), by the undersigned, and hereby applies pursuant to Sections 301(1), 301(2) and 302(2) of the Michigan Telecommunications Act (“MTA”), 1991 PA 179, as amended, MCL 484.2101 et seq.; MSA 22.1469(101) et seq.; hereby applies to the Michigan Public Service Commission (“Commission”) for a temporary and permanent license to provide basic local exchange service within the Lower Peninsula of the State of Michigan in the zone and exchange areas where AT&T Michigan, Verizon North Incorporated and Verizon North Systems are the incumbent carriers. BCR proposes to provide basic local exchange service on both a resale and facilities-based basis, as well as provide non-licensed and unregulated telecommunication service on a competitive basis.

BCR's Application seeking entry into the Michigan telecommunications market is in the public interest because it will provide Michigan customers with an enhanced range of telecommunication services, increase customer choice, encourage carriers to provide more efficient service at lower prices, provide users with greater reliability, and create competitive pressure on other carriers to provide more responsive customer service. BCR respectfully submits that its entry will bolster competition for the provision of local telecommunications services, which is essential to the State's continued economic health and well being.

I. NAME AND ADDRESS OF APPLICANT

1. The designated contacts for this Application are:

Richard C. Gould
Attorney At Law
1444 Michigan Ave., NE
Grand Rapids, MI 49503
Telephone: (616) 456-5353
Facsimile: (616) 774-3964
Email: rcgould@jasnetworks.net

2. Copies of all correspondence, notices, inquiries and orders also should be sent to the following individual, who is BCR's person for all compliance and regulatory issues:

Bret Seely
President
BCR Network Services, Inc.
d/b/a The Data Warehouse
62 E. Michigan Ave.
Battle Creek, MI 49017
Telephone: (269) 288-4300
Facsimile: (269) 288-1111
Email: bseely@bcnsi.com

II. BCR FULLY MEETS THE REQUIREMENTS OF SECTION 302(1) OF THE MTA FOR A LICENSE TO PROVIDE BASIC LOCAL EXCHANGE SERVICE

Sections 302(1) of the MTA provides that, after notice and hearing, the Commission shall approve an Application for a license if it finds that (a) the Applicant possess sufficient technical, financial and managerial resources and abilities to provide basic local exchange services, (b) the Applicant intends to provide services within one (1) year from the date the license is granted, and (c) the granting of a license to the Applicant would not be contrary to the public interest. In addition, as required by Section 203(7) of the MTA, BCR is filing the testimony of Bret Seely, President, as well as certain exhibits referenced in his testimony. Please note, with respect to BCR's illustrative tariff, certain details of BCR's provision of local exchange services, including the rates to be charged for BCR's services, will be dependent upon the negotiation of interconnection agreement with incumbent carriers. BCR also incorporates by reference the Commission's generic tariff as an illustrative local exchange tariff. The generic tariff is available on the Commission's website at: <http://www.dleg.state.mi.us/mpsc/comm/clec/generictariff.pdf>. Please note that, with respect to the illustrative local exchange tariff, certain details of BCR's provision of local exchange services, including the rates to be charged to BCR's customers, will be dependent upon the negotiation of interconnection agreements with the incumbent carriers. Upon issuance of a license, and the completion of negotiations with the incumbent carriers, BCR will promptly file a tariff that complies with all Commission rules and regulations and lists the rates, terms and conditions of service.

In the interim, BCR seeks and requests that the Commission grant BCR a Temporary License so that it may begin negotiation of Interconnection Agreements with the Incumbent Local Providers, and move into providing service to consumers as soon as possible. BCR, therefore, requests issuance of a temporary license so it may begin the process and make appropriate preparations to provide competitive telecommunication services to Michigan residents and businesses. Support for the Temporary License request is addressed in the testimony of Mr. Bret Seely, attached.

MCLA 484.2301(2) states:

“Pending the determination of an application for a license, the Commission without notice and hearing may issue a temporary license for a period not to exceed one (1) year.”

BCR agrees that before it would offer regulated services under the temporary license, BCR would file tariffs and identify the exchanges in which it will offer services.

A. Description or Identification of Geographic Area for which License is Sought

BCR seeks a license to provide basic local exchange service in the Lower Peninsula of the State of Michigan in the zone and exchange areas where AT&T Michigan, Verizon North Incorporated and Verizon North Systems are the incumbent carriers.

BCR will serve the zones and exchanges as mapped and described by the incumbent carriers. The local calling area for BCR’s customers will be at least the same, if not greater than, the incumbent carriers existing calling areas. Therefore, BCR’s customers will have at least the same, if not larger, local calling area as if they remained customers of the incumbent carriers.

BCR intends to mirror the map and legal description sections of the tariffs filed by the

incumbent carriers for the zones and exchanges the Company proposes to service. BCR understands that any future modifications to these zone and exchange boundaries or legal description of these boundaries will automatically be mirrored by BCR on a going forward basis. If not mirrored, new detailed maps and legal descriptions, on an individual exchange basis, will be filed with the Commission for approval.

B. Description of BCR's General Financial, Technical and Managerial Resources

1. Corporate Information

BCR was incorporated under Michigan law on June 21, 2001 and Bret Seely is the sole shareholder of said corporation. BCR's Article of Incorporation is attached as Exhibit A-1. BCR has applied for its DBA, which has been approved as of June 22, 2006.

2. Managerial and Technical Qualifications

As demonstrated below, BCR is well-qualified managerially, technically and financially to provide the competitive interexchange telecommunication services for which authority is requested in this Application.

BCR's management team includes individuals with substantive experience in successfully developing and operating telecommunications business. Consequently, the Company has the adequate internal technical resources to support its Michigan operations. This expertise in the telecommunications industry makes BCR's management team well-qualified to operate its local exchange and interexchange operations in Michigan. Specific details of the business and technical experience of BCR's Officers and management personnel are included as Exhibit A-2, which also contains biographies and a brief description of the business experiences of key

management personnel who will be responsible for BCR's telecommunication services in Michigan.

As is evident from the information contained in Exhibit A-2, BCR is managed by persons with substantial technical expertise in operating telecommunications networks. This wealth of expertise will enable BCR to provide its customers with advanced, state-of-the-art technology, for its telecommunications services.

BCR does not hold any Certificates of Public Convenience and Necessity to provide local exchange and interexchange telecommunications services. However, its sister company, JAS Networks, Inc. has been a licensed local exchange carrier in the State of Michigan since 1999, and has successfully provided service to Michigan residents and businesses, at competitive prices and in furtherance of the enhanced telecommunication market in Michigan. This service has provided valuable economic support to the local economy via jobs, purchases, and taxes to state and federal government.

C. Financial Qualifications

BCR is a Michigan corporation having been incorporated in June, 2001. BCR has been providing services in the telecommunication area since its incorporation by providing engineering, designing, and encapsulation of systems of various telecommunication carriers and cable owners. BCR's financial statements are attached as Exhibit A-3, under confidential seal.

D. Description of Services to be Offered

BCR seeks authority to provide telecommunications transport services, as a facilities based and resale competitive local exchange and interexchange carrier, to customers and other carriers in the Lower Peninsula of the State of Michigan in the zone and exchange

areas where AT&T Michigan, Verizon North Incorporated and Verizon North Systems are the incumbent carriers. Initially, BCR intends to focus on deploying technology to provide a core set of communications transport services tailored to meet specific needs of carriers, particularly enterprise business customers with high capacity point-to-point data communication needs. As business and economic circumstances dictate, BCR intends to provide additional local exchange, exchange access and dedicated transport services.

With respect to geographic coverage area for its intended services, BCR requests authority to operate as a competitive local exchange carrier and interexchange carrier in the Lower Peninsula of the State of Michigan in the zone and exchange areas where AT&T Michigan, Verizon North Incorporated and Verizon North Systems are the incumbent carriers.

BCR will provide its data-only broadband managed solutions primarily through a combination of traditional wire line elements. The company will provide high-capacity access alternatives to the exclusive use of existing copper and fiber optic based telecommunications. BCR intends to collocate its equipment in incumbent local exchange carrier central offices in order to interconnect with other carriers and to secure access to unbundled network elements. To the extent that BCR provides voice grade local exchange services in the future, operator and directory assistance services will be provided. BCR will comply with Primary Basic Local Exchange Service requirements in the provisioning of services to Residential Customers.

BCR has not been cited, sanctioned or investigated by any state or federal regulatory authority. Neither has its sister company, JAS Networks, Inc.

In addition to the above-listed local exchange services and in conformity with the regulations of the Commission, BCR, either directly or through arrangements with other service providers, will offer access to the following services: dual-party relay service for the hearing and speech-impaired; local emergency services, including 911 services established by local authorities to its local customers; basic local operator services; basic local directory assistance; equal access to intraLATA and interLATA interexchange carriers, consistent with the rules and regulations of the Federal Communications Commission; and one (1) standard white pages directory listing.

BCR will bill all of its end-user customers directly. BCR does not intend to utilize a billing agent in issuing bills for services rendered to end users. BCR will not use a “billing clearinghouse” or other outside entity to issue bills to its customers. All bills sent to end-user customers will bear the Company’s name and provide a toll-free number for customer inquiries and complaints.

BCR has a toll free number available for its customers to contact the Company with billing and service related issues: 1-877-527-6895.

Customers may contact the Company with billing related issues twenty-four hours a day, seven (7) days a week by using the toll free number provided above. In addition, customers may request assistance for any billing questions or general customer inquiries on line via www.bcrnsi.com, or for repair issues or other requests, including billing support, Customers may send an e-mail to customersupport@bcrnsi.com.

III. STATEMENTS OF COMPLIANCE

BCR will offer basic local exchange telecommunications service as a separate and distinct service in accordance with applicable law. BCR will give consideration to equitable access for all in the Lower Peninsula of Michigan, regardless of where they might reside or their income, to affordable telecommunication services in the company's proposed service area, in accordance with applicable law.

BCR is willing to comply with all applicable Commission rules, and is willing to meet all relevant service standards, including but not limited to, billing, quality of service, and tariff filing and maintenance.

BCR intends to offer service within one year of the date a license is granted by the Commission. Accordingly, several factors may impede this, including successful negotiation of an interconnection agreement, completion and filing of a final tariff with the Commission for BCR's regulated basic local exchange services. Each of these activities may be subject to delay and difficulties beyond the control of BCR.

BCR will comply with Section 504 and its small and minority owned business plan is included as Exhibit A-4. BCR has no pending or final judgments or decisions against it or its affiliates from any state or federal agency or court.

VII. PUBLIC INTEREST

BCR submits that approval of this Application is in the public interest because BCR is well-qualified--technically, managerially, and financially-- to serve the Michigan public within the Lower Peninsula as a facilities-based and resold local exchange carrier. Moreover, permitting BCR to provide the services described in this Application will expand local service options for customers within the Lower Peninsula of Michigan, and

will increase competition in the Lower Peninsula by expanding the diversity of suppliers and competition within the local exchange telecommunications market -- without any adverse impact on the Commission's goals of universal service and affordable telecommunications services for the residents of Michigan.

BCR's participation in the market for local exchange telecommunications services within the Lower Peninsula of Michigan will promote customer choice by expanding the availability of innovative, high quality, reliable and competitively-priced telecommunications services. Approval of this Application also is likely to compel other local telecommunications providers to improve their existing services, increase the quality and efficiency of their operations, and introduce innovative new services of their own. The addition of BCR to the Michigan telecommunications market makes it probable that consumers of telecommunications services in Michigan will receive the benefits of downward pressure on prices, improved customer responsiveness, and access to increasingly advanced telecommunications technology. Further, BCR's provision of basic local exchange service to the business public in Michigan is consistent with the legislative goals set forth in the 1996 ACT and the MTA.

WHEREFORE, BCR respectfully requests that the Commission grant it a certificate of service authority to provide local exchange telecommunications services in the Lower Peninsula of the State of Michigan in the zone and exchange areas where AT&T Michigan, Verizon North Incorporated and Verizon North Systems are the incumbent carriers. BCR also requests classification as a competitive telecommunications company in Michigan.

Further, BCR requests that the Commission grant waivers of the aforementioned rules and statutory provisions.

Respectfully submitted,

BCR Network Services, Inc.

d/b/a The Data Warehouse

Richard C.

By: Gould

Digitally signed by Richard C. Gould
DN: cn=Richard C. Gould, c=US, o=Attorney At
Law, email=rcgould@jasnetworks.net
Reason: I attest to the accuracy and integrity of
this document
Date: 2006.07.20 20:11:27 -0400

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STATE OF MICHIGAN
BEFORE THE MICHIGAN PUBLIC SERVICE COMMISSION

In the matter of the application of)
BCR Network Services, Inc.)
D/B/A The Data Warehouse for the issuance)
of a temporary and permanent license to)
provide basic local exchange service in the)
Lower Peninsula of the State of Michigan)
in the Zone and Exchange areas where)
AT&T Michigan, Verizon North, Inc. and)
Verizon North Systems are the incumbent)
carriers)
_____)

Case No. U-14877

DIRECT TESTIMONY OF BRET G. SEELY ON BEHALF OF
BCR NETWORK SERVICES, INC.

1 **Q. Please state your name, business address and present position with BCR**
2 **Network Services, Inc. d/b/a The Data Warehouse**

3 A. My name is Bret G. Seely. My business address is 62 E Michigan Ave, Battle
4 Creek, MI 49017. I am the President of BCR Network Services, Inc. d/b/a The
5 Data Warehouse ("BCR" or the "Company").

6 **Q. What are your duties as President of BCR?**

7 A. I have overall responsibility for the Company. This includes all day-to-day
8 operations and administration of the Company.

9 **Q. What is your educational background?**

10 A. I hold a Bachelor's Degree in Business Administration from Ferris State
11 University, Big Rapids, Michigan, awarded in 1982.

1 **Q. Please describe your business experience.**

2 A. I have over 25 years experience in the telecommunications industry. In addition
3 to my current position with BCR, I am the President of JAS Networks, Inc, a
4 licensed CLEC which also has it's headquarters in Battle Creek. As with BCR, I
5 have overall responsibility for the Company, which includes all day to day
6 operations and administration. JAS is licensed to provide Basic Local Exchange
7 Services to all of the AT&T Michigan and Verizon Michigan's Exchanges
8 throughout the Lower Peninsula. JAS is a facilities based provider of High Speed
9 Data and VOIP Services. JAS has provided these services since March of 2000
10 in Battle Creek and has now successfully grown to providing Competitive Voice
11 and Data services to more than 2500 Residential and Business Customers
12 throughout West and SW Michigan. Further, JAS has done so without any
13 outside financing and has no outside debt. Prior to joining JAS in March of 1998,
14 I was the Director of Operations at BRE Communications, LLC, dba Phone
15 Michigan for more than a year. While with Phone Michigan, I was directly
16 responsible for all day-to-day telephone operations, including all technical
17 aspects of the corporation. Additionally, I was the primary contact between
18 Phone Michigan and the ILEC's Ameritech (now AT&T Michigan) and GTE (now
19 Verizon). Before Phone Michigan, I was employed by GTE for sixteen (16)
20 years. While with GTE, I held various technical positions in both the Switching
21 and Outside Plant (OSP) arenas.

1 **Q. What is the purpose of your testimony in this proceeding?**

2 A. The purpose of my testimony in this proceeding is to first describe BCR's
3 Application requesting the Michigan Public Service Commission (Commission) to
4 issue BCR a temporary and a permanent license to provide basic local exchange
5 service, pursuant to Sections 301 and 302 of the Michigan Telecommunications
6 Act ("MTA"), as amended, MCL 484.2301 and 484.2302. Second, my testimony
7 demonstrates that BCR has the financial, managerial and technical resources
8 and abilities to provide basic local service to all customers in the area BCR
9 proposes to serve and that granting BCR's request for a license will be in the
10 public interest.

11 **Q. Mr. Seely, are you sponsoring any exhibits?**

12 A. Yes, I am sponsoring Exhibits A-__(BGS-1) through A-__(BGS-4).

13 **Q. Were these exhibits prepared by you or under your direction and**
14 **supervision?**

15 A. Yes.

16 **Q. Please describe the corporate and ownership structure of BCR Network**
17 **Services, Inc.**

18 A. BCR Network Services, Inc. is a privately held subchapter "S" corporation formed
19 under the laws of the State of Michigan. A copy of its Articles of Incorporation is
20 attached as Exhibit A-__(BGS-1). I own 100% of the issued and outstanding
21 shares of BCR Network Services, Inc. The names of the officers and directors of
22 BCR Network Services, Inc. is attached as Exhibit A-__(BGS-2).

23 **Q. Please describe the authorizations sought by BCR in this proceeding.**

1 A. BCR is seeking a temporary and permanent license to provide basic local
2 exchange service in the Lower Peninsula of the State of Michigan in the zone
3 and exchanges areas where AT&T Michigan, Verizon North Incorporated and
4 Verizon North Systems are the incumbent carriers. The boundaries of these
5 Zones and Exchanges are identical to those described in the appropriate AT&T
6 Michigan tariff sheets, and the Verizon North Incorporated and Verizon North
7 Systems tariff sheets.

8 **Q. Mr. Seely, does BCR have the technical resources and ability to provide**
9 **basic local exchange service to the exchanges described above?**

10 A. Yes it does. BCR will design, engineer, construct and maintain a state-of-the-art,
11 high speed voice and data network, centered around xDSL and VOIP
12 technology. BCR will utilize this xDSL ("x" defined as "varying transmission
13 speeds from 128kbs to 25Mbps", "DSL" defined as "Digital Subscriber Line")
14 technology within the Incumbent Local Exchange Carrier's (ILEC's) local loop to
15 access its end users. BCR will also utilize new VOIP (Voice over Internet
16 Protocol) technology to provide switched voice services to it's customers over
17 these same local loops we obtain from the ILEC. Within our Backbone Network,
18 BCR will deploy High Capacity SONET Transport devices and Ethernet Fiber
19 Optic routers and switches for the majority of our Backbone Network.
20 Additionally, BCR will lease DS1's/DS3's from the ILEC or other provider where
21 Fiber Optic capacity is unavailable. BCR will utilize the expertise of its in house
22 team in constructing its network, as well utilizing the xDSL and VOIP vendor's
23 technical expertise, as is industry practice.

1 **Q. What services does BCR propose to provide upon issuance of the**
2 **requested license?**

3 A. BCR proposes to offer basic local exchange service. Initially, BCR proposes to
4 offer point to point, high speed, data networking connectivity and VOIP services
5 to business customers. Future product offerings will include high speed,
6 dedicated Internet access and VOIP services to both residential and
7 small/medium business customers. BCR's initial high speed data product
8 offering will utilize state-of-the-art xDSL technology and other new generation
9 gigabit Ethernet services which will allow BCR customers to transmit data at
10 speeds of from 768kbs up to 25Meg. This xDSL and gigabit Ethernet equipment
11 will be located in the ILEC central office, and will be connected to leased,
12 unbundled network elements (UNE's). Initial UNE's to be leased by BCR will
13 include local copper xDSL and DS1 loops.

14 **Q. Does BCR have the managerial resources and abilities necessary to**
15 **provide the services it will offer?**

16 A. Yes, it does. The BCR management team is comprised of data/telephony
17 industry veterans with a combined 96+ years of related experience. The
18 resumes of the BCR management team make up Exhibit A-__(BGS-3). BCR
19 expects to employ between 3-10 people as support staff.

20 **Q. Mr. Seely, please describe the financial resources of BCR.**

21 A. BCR has the financial capability to serve the public as proposed in its Application,
22 and is financially committed to providing superior high speed, data and switched
23 voice, basic local exchange services. BCR has access to the capital necessary

1 to fulfill all obligations related to the operation, maintenance and future expansion
2 of services described in this application. An overview of BCR's financial status
3 as well as a copy of BCR's balance sheet is attached as Confidential Exhibit A-
4 __ (BGS-4).

5 **Q. Please describe the reasons BCR is requesting a temporary license.**

6 A. BCR is requesting a temporary license, in order to begin providing service as
7 soon as possible and to begin negotiating an Interconnection Agreement with
8 AT&T Michigan and Verizon, as well as preparing for any and all other necessary
9 operations.

10 **Q. Does BCR possess sufficient technical, financial and managerial resources**
11 **and abilities to provide basic local exchange service to every person within**
12 **the geographic area of the proposed license?**

13 A. Yes.

14 **Q. Mr. Seely, why is it in the public interest for the Commission to issue the**
15 **requested license?**

16 A. Licensing BCR to provide basic local exchange service will promote the public
17 interest by increasing customer choice, encouraging competition and providing
18 additional incentives for the ILEC's and new market entrants to provide high
19 quality, high speed, data and switched voice services.

20 **Q. Describe the quality of service BCR plans to provide.**

21 A. BCR plans to provide high speed, data services, and VOIP switched voice
22 services, utilizing state of the art, digital, xDSL and VOIP equipment.

23 **Q. Describe BCR's proposed rates to be offered.**

1 A. BCR will soon be negotiating Interconnection terms with AT&T Michigan and
2 Verizon. The outcome of these negotiations will affect rate offerings to the
3 public, both for regulated switched voice services and for non-regulated high
4 speed Internet access services.

5 **Q. What is the current situation with JAS Networks, Inc.?**

6 A. JAS Networks, Inc. has been sold to Eaglenet, LLC, and there has been a
7 transfer of the corporation to Eaglenet, as of June 30, 2006. I have resigned
8 from all officer positions as well as from the Board of Directors as of June 30,
9 2006.

10 **Q. How will this sale impact BCR Network Services, Inc.?**

11 A. BCR will concentrate on providing telecommunication services that differ from
12 those currently provided by JAS Networks, Inc. JAS primarily focused on
13 providing xDSL based services within the State of Michigan. JAS has grown in
14 size and areas of service to encompass much of Western Michigan from Grand
15 Rapids south to encompass Kalamazoo and Battle Creek. Although as a result
16 of the sale of JAS Networks, Inc. I will be unable to provide xDSL based services,
17 such that JAS currently does today, BCR Network Services, Inc. is able to and
18 does intend to provide other telecommunications services to the residential and
19 business community of the Lower Peninsula of Michigan within it's licensed
20 territory

21 **Q. Please summarize your testimony.**

22 A. BCR has the requisite financial, managerial and technical ability to provide high
23 speed, data and switched voice basic local exchange services to all customers in

1 the area it proposes to serve. The granting of a license to BCR, as requested,
2 will be in the public interest.

3 **Q. Does this conclude your direct testimony?**

4 A. Yes.

EXHIBIT A-1

EXHIBIT A-2



62 E Michigan Ave
Battle Creek, MI 49017
www.bcrnsi.com

Exhibit A-2 (BGS-2)
Page 1 of 1

Officers of the Corporation, BCR Network Services, Inc.

President

Bret G. Seely

Secretary

Bret G. Seely

Treasurer

Bret G. Seely



Exhibit A-2 (BGS-3)

Page 1 of 1

Management Team, BCR Network Services, Inc.

Bret G. Seely

President

Mr. Seely has over 25 years experience in the telecommunications industry. In addition to his current position with BCR, he is the President of JAS Networks, Inc, a licensed CLEC which also has its headquarters in Battle Creek. As with BCR, he has overall responsibility for the Company, which includes all day to day operations and administration. Prior to joining JAS in March of 1998, he was the Director of Operations at BRE Communications, LLC, dba Phone Michigan for more than a year. While with Phone Michigan, he was directly responsible for all day-to-day telephone operations, including all technical aspects of the corporation. Prior to joining Phone Michigan, he was employed by GTE for sixteen (16) years. While with GTE, he held various technical positions in both the Switching and Outside Plant (OSP) arenas. Mr. Seely holds a B.S. in Business Administration from Ferris State University (1982) and an Associate in Arts degree from Muskegon Community College (1980).

Michael L. Brown

Director of Operations

Mr. Brown has over 30 years of experience in the Telecommunications Industry. He began his career with Michigan Bell (MBT) in 1976 and subsequently held various OSP (Outside Plant) Engineering positions with MBT. Mr. Brown also worked as a contractor for GTE and other LEC's performing numerous OSP Engineering functions during the 1990's. In 2000, Mr. Brown joined JAS Networks, Inc. as well and became Director-Operations. In this role, Mr. Brown was responsible for all day to day maintenance and technical aspects of the corporation, including the main liaison between JAS and SBC. Mr. Brown was primarily responsible for growing JAS from inception to the more than 2500 customers it has today. Mr. Brown is married with 7 children.

Richard B. Seely

Director-Installation Services

Mr. Seely has more than 41 years of telephony experience and his career began with Automatic Electric, a manufacturer and installer of telephone equipment in 1956. Automatic Electric was subsequently acquired by the predecessor to GTE Corp. During this time, he held many positions related to Central Office and Switching equipment including: C.O. Supervisor, Division C.O. Maintenance Manager, C.O. Manager, Switching Services Support Center Manager. Since his retirement from GTE, Mr. Seely held the position of General Manager for Design Point, Inc. a Telecom Equipment Installation firm, an approved SBC vendor for equipment installations; and subsequently the position of Director-Installation Services for JAS Networks, Inc. a licensed CLEC providing Broadband and other Data and VOIP solutions. Within this capacity, Mr. Seely was responsible for Installation of all Various Telecom equipment within JAS facilities as well as SBC Collocation sites. Mr. Seely is single, with three grown children.

EXHIBIT A-3

***Documents in this Exhibit are CONFIDENTIAL and filed
under separate seal***

***Documents in this Exhibit are confidential and filed under
separate seal***

EXHIBIT A-4

**BCR NETWORK SERVICES, INC.
D/B/A THE DATA WAREHOUSE**

1995 PA 216

SEC. 504 PARTICIPATION PLAN

A. Plan Statement:

BCR Networks Services, Inc. d/b/a The Data Warehouse ("BCR") adopts this plan with the following goals:

1. Full and equal participation of small and minority-owned telecommunication businesses as defined by the Department of Management and Budget.
2. Endeavor, to the maximum feasible extent, and with due regard to price and quality considerations, to purchase goods and services from small and minority-owned telecommunication businesses.

B. Procedure for Implementing Plan:

1. Advise all personnel of Plan
2. Establish monthly targets for managers to strive for in connection with reaching the annual goal of purchasing the established percentage of goods and services from small and minority-owned telecommunication businesses.
3. Notify, to the extent practicable, small and minority-owned telecommunication businesses within the BCR service territory of the existence of the Plan.
4. Exercise diligence and sensitivity to ensure that opportunities to small and minority-owned telecommunication businesses for doing business with BCR Network Services, Inc. are equivalent to those provided to those entities not small and minority-owned.
5. Where feasible, establish in-house programs to provide technical assistance to small and minority-owned telecommunication businesses, and upon the establishment of same, advise personnel to inform small and minority-owned telecommunication businesses of such programs.

C. This Plan is a statement of objectives and is not intended to create any legal obligation of BCR to any person.